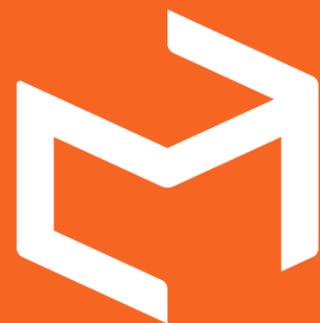


A Look Back



**WE BELIEVE THE
SOLUTION TO
THE WORLD'S
GREATEST
CHALLENGES IS
RIGHT IN YOUR
OWN TWO HANDS.**



So far we

have helped

DISTRIBUTE

more than

\$570 MILLION

worth of RESTORATIVE AID

AROUND THE WORLD.

HEALTH

97%

Of every dollar donated goes straight to programs.



\$1



\$25

\$1 donated unlocks \$25 in restorative aid.



A Letter From Our President

At Matter, we believe the solution to world's greatest challenges can be found within your own two hands. As you read this annual report you will find stories that reinforce this both within our local communities and around the world. Fifteen years ago, Dennis and Megan Doyle simply looked at the resources within their own two hands to help the community and, in 2015, we worked to build this vision.

Our team is focused on expanding access to health and food globally. In Minnesota, we come alongside those who are faced with food insecurity and lack access to nutritious foods. When places such as Mozambique are burned with drought, we send relief meals to help families provide healthy food to their children. Senegal is home to one of the most promising global economies. With the help of friends like Gorgui Dieng and Roger and Nancy McCabe, Matter is equipping hospitals and clinics to provide much needed access to health care.

Never before have we seen the food and health sectors work so closely to solve some of the greatest challenges in our world. The Doyle's vision has become increasingly relevant over the last 15 years.

I am increasingly energized by the mission and vision of Matter. While I celebrate all that has been accomplished, I am eagerly moving forward. This year we launch a strategic plan that will help us more accurately and aggressively serve our partners and measure the impact. Please consider continuing your strong support as you learn about these plans to impact the lives of 10,000,000 people over the next three years.

As I reflect upon 2015, I am overwhelmed by your outpouring of generous support. We simply could not move forward without the thousands of volunteers, donors, board members and staff who leverage their skills and resources to grow the vision of Matter.

My Deepest Thanks

Quenton Marty
President

Committed to Excellence

Matter's commitment to excellence has been recognized in 2015 by the following organizations:



CHARITY NAVIGATOR
★★★★ Four Star Charity





MATTERbox

EXPANDING ACCESS TO HEALTHY FOOD IN INNOVATIVE AND NONTRADITIONAL WAYS.



4,513
volunteers

10,831
volunteer hours

13,018
MATTERboxes

169
events



PROGRAM: MATTERbox

LOCATION: Minneapolis, Minnesota

PARTNERSHIP: Hennepin County Medical Center

HEALTHY FOOD ACCESS

MATTERbox

Matter's Food Program provides healthy and nutritious food, next door and around the world. By leveraging a network of relationships with corporate partners, Matter receives shipments of nutritious shelf-stable food items and meals. Through our non-traditional distribution partners, access to nutritious meals is made accessible for the children and families in need most both in Minnesota and to some of the most broken corners of the world.

The MATTERBox Program addresses Matter's objective to provide access to healthy food. Due to the economic barriers many faced with food insecurity, many people lack access to healthy foods in Minnesota. Diabetes, Pre-Diabetes, and heart disease amongst other health issues are a direct consequence of these circumstances.

Matter, in collaboration with Hennepin County

Medical Center dietitians, crafted the MATTERBox to provide healthy meals and combat increasing health issues. Each MATTERBox contains healthy shelf-stable food options, along with nutrition education and resources. Due to the MATTERbox's shelf-stable nature and easy distribution method, Matter is able to work with non-traditional partners like health care providers, law enforcement, schools, and community programs among many others.

Local volunteers, through our 'Team Matter Community Impact Program' pack MATTERboxes of nutritious foods for distribution within the community. The boxes consist of fruit, vegetables, whole wheat pasta, rice, beans, and tuna along with recipe instructions and nutrition education. The MATTERbox is not only providing healthy meals, but a resource for those benefiting in taking their first steps to healthy and full life.



PROGRAM: Community Impact

LOCATION: Minneapolis, Minnesota

PARTNERSHIP: Corporate and Independent Volunteers

BUILDING A SERVICE-ORIENTED COMMUNITY

#teamMATTER

Our 'Team Matter Community Impact Program' is a hands-on way for individuals, groups and corporations to engage with Matter. Putting our 'two hands' model into action, volunteers join Matter on our mission of expand access to health, next door and around the world.

In 2015, Matter engaged 4,513 volunteers across all programs and projects for a total of 10,831 volunteer hours. Through #teamMATTER we bring volunteer opportunities to corporations, organizations, and individuals within our community. Matter volunteers engage with #teamMATTER through participating in a sponsored MATTERbox packing event or medical supply sorting event.

While helping to sort and package medical supplies is the choice of many of our volunteers seeking an international health impact, the most popular activity for corporations to engage their employees in is through a MATTERbox Competition. Through fierce competition and team building, participants work together to assemble

MATTERboxes that are distributed throughout Minnesota to increase access to healthy foods in our community.

In 2015, five of the 'Companies that Matter': Allina Health, Tradition Capital Bank, Cambria, Popp Communications and Welsh formed teams to compete in the first MATTERbox Competition tied to the Night to MATTER Gala! During this event 323 MATTERboxes, containing 1,615 healthy meals were packed and distributed in the Twin Cities and Metro area. Employees were able to bond with other co-workers outside of the traditional work setting by bringing their skills, energy, and company spirit to the MATTER warehouse.

Whether it's sorting supplies or packing boxes, each and every member of #teamMATTER believes one simple thing - the power to change the world lies in their hands. We are inspired by the many individuals who join us in the mission to expand access to healthy next door and around the world.



MISSION: Health

LOCATION: Senegal

PARTNERSHIPS: Gorgui Dieng, Minnesota Timberwolves

GLOBAL IMPACT

MATTER GOES PRO TO EXPAND ACCESS TO HEALTH IN SENEGAL

Matter's Hospital & Clinic Program provides medical equipment and supplies in 32 countries, often to some of the hardest to reach and most broken places on this globe. Through the collaboration of many medical partners, MATTER is able to source essential life-saving medical items ranging from X-ray and ultrasound machines, to hospital beds. Matter then works with carefully vetted partners to bring these first-world health services to outfit hospitals and clinics.

In 2015, Matter partnered with Minnesota Timberwolves starter, Gorgui Dieng, to expand access to health to his hometown in Senegal. Gorgui led the Louisville Cardinals to the Final Four of the 2011-12 NCAA Championships before joining the Timberwolves. But his homeland and the Senegalese people are never far from his thoughts. Gorgui is famous in Senegal not just for his work as an NBA player, but also for his

“Every great dream begins with a dreamer. Always remember, you have within you the strength, the patience, and the passion to reach for the stars to change the world.”

- Harriet Tubman

dedication to improving the lives of those in his country. He has been sending food aid to his hometown outside of Dakar since coming to the United States, but Gorgui has recently begun work to do more for the public at large.

Which is where Matter comes in. Gorgui met us at the beginning of April and proposed an idea to the team: help equip and update a hospital in his hometown. Because of Matter's incredible partners and expertise in the field of international shipping, we were best able to leverage Gorgui's desire to help and connections in Senegal and within three weeks, a shipping container was on its way to Africa.

Matter sent almost \$500,000 worth of medical supplies and equipment. From new hospital beds sourced from a facility in Los Angeles, to lab equipment provided by local Twin Cities hospitals, the goods were given new opportunities to save lives. Not to mention, the container also brought plenty of soccer balls and basketballs for local youth teams.

Through collaborations around the country, Matter is helping expand access to health for the people of Senegal and we believe this is just the beginning of our partnership with fellow change makers like Gorgui.

“I have always had it in my mind that one day, when I got the chance, I would help my country. I don't want to be a guy that made a lot of money in the NBA, and only took care of his family. I want to be the guy that one day when I go back to Africa, people will say when Gorgui was in the league he did a lot to help his country and Africa. I play with a lot of effort and energy because I am always working towards helping my family, my country and my continent.” — Gorgui Dieng



WE BELIEVE THAT COMPANIES ARE THE BEDROCK OF OUR COMMUNITY.



Among hundreds more... Thank you for your partnership.

We're on a mission to expand access to health, next door and around the world.

JOIN US!



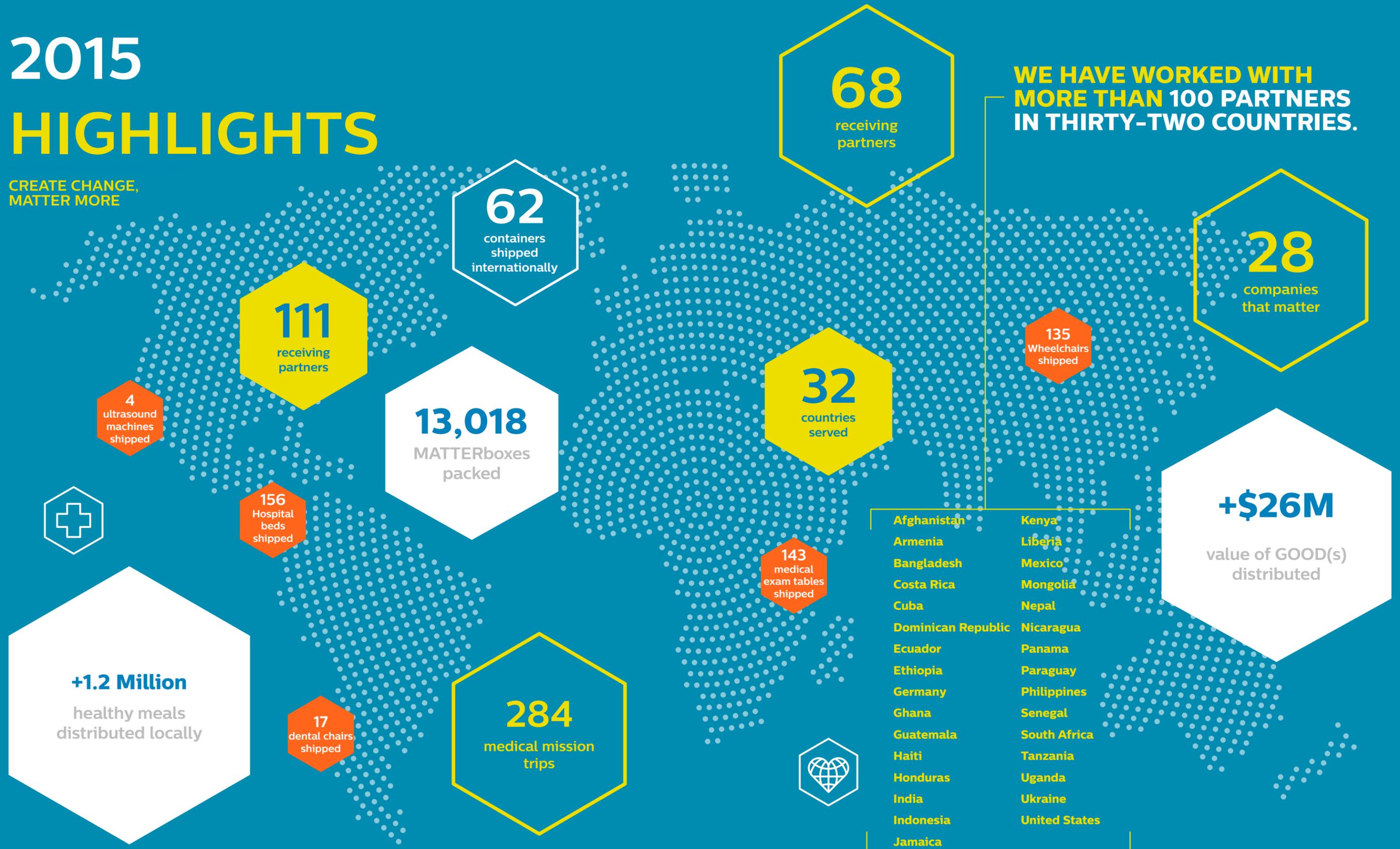
www.MATTER.ngo



@MATTER_ngo | #teamMATTER

2015 HIGHLIGHTS

CREATE CHANGE,
MATTER MORE



WE HAVE WORKED WITH
MORE THAN 100 PARTNERS
IN THIRTY-TWO COUNTRIES.

68
receiving
partners

62
containers
shipped
internationally

111
receiving
partners

4
ultrasound
machines
shipped

13,018
MATTERboxes
packed

32
countries
served

135
Wheelchairs
shipped

28
companies
that matter

156
Hospital
beds
shipped

143
medical
exam tables
shipped

+\$26M
value of GOOD(s)
distributed



+1.2 Million
healthy meals
distributed locally

17
dental chairs
shipped

284
medical mission
trips



- | | |
|--------------------|---------------|
| Afghanistan | Kenya |
| Armenia | Liberia |
| Bangladesh | Mexico |
| Costa Rica | Mongolia |
| Cuba | Nepal |
| Dominican Republic | Nicaragua |
| Ecuador | Panama |
| Ethiopia | Paraguay |
| Germany | Philippines |
| Ghana | Senegal |
| Guatemala | South Africa |
| Haiti | Tanzania |
| Honduras | Uganda |
| India | Ukraine |
| Indonesia | United States |
| Jamaica | |

FINANCIAL RESPONSIBILITY

Matter is committed to modeling and maintaining the highest standards in our work, including our commitment to financial responsibility, transparency and accountability. You may view our full audited financial statements at matter.ngo. Matter complies fully with federal and state charitable solicitation requirements, is a recognized four-star charity from Charity Navigator.

2015 proved to be a year of growth for Matter and we're committed to continuing on this growth trajectory into 2016. Financial highlights represent unaudited figures.

STATEMENT OF FINANCIAL POSITION

Current Assets	\$105,818
Accounts Receivable	42,875
Total Other	(6,767)
Total Current Assets	141,926
Total Fixed Assets	38,664
Donated Inventory	15,174,290
Trademark - Branding	59,707
Accumulated Amortization	(6,469)
Total Assets	15,408,118
Total Current Liabilities	\$157,892
Total Long Term Liabilities	115,687
Total Liabilities	273,578
Temporary Restricted Assets	68,217
Unrestricted Net Assets	17,809,312
Net Income	(2,742,988)
Total Equity	15,134,540
Total Equity and Liabilities	15,408,118

PROGRAM SUSTAINABILITY

\$2.59M

Total Donor & Partner Cash Revenue

OPERATING REVENUE SOURCES

56%

Donations

44%

Program Service Fees

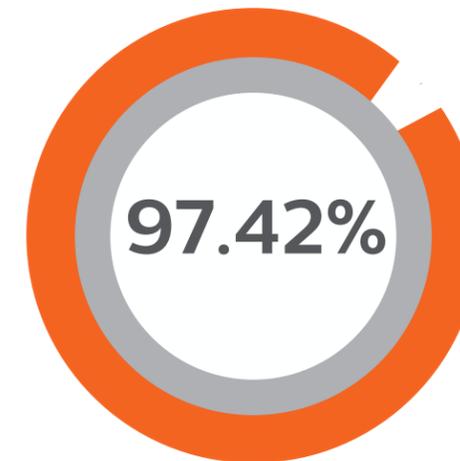


Matter's model of sustainability creates shared ownership that promotes long-term success.

STATEMENT OF ACTIVITIES

REVENUE AND SUPPORT	2015	2014	% CHANGE
Corporation	\$849,901	\$444,200	48%
Churches & Organizations	66,975	47,477	29%
Individual	523,564	537,313	-3%
Foundations & Grants	141,520	156,750	-11%
Federated Campaigns	30,634	42,144	-38%
Total Contributions	1,612,594	1,227,885	24%
Partner Agency Fees	187,304	236,625	-26%
Shipping & Handling	250,164	243,034	3%
Partner Equipment/Materials	220,241	226,328	-3%
Investment and Other Income	316,989	33,198	90%
Total Donor & Partner Cash Revenue	2,587,292	1,967,070	24%
Non-Cash Donations, gift-in-kind	24,421,996	32,600,967	-33%
Total Support & Revenue	27,009,288	34,568,037	-27%

EXPENSES	2015	2014	% CHANGE
Program Services	\$351,713	\$277,940	21%
Resource Distribution	28,642,026	37,132,001	-30%
Management & General	380,660	307,479	19%
Fundraising	387,587	208,148	46%
Total Expenses	29,761,986	37,925,568	-27%



Donor Dollar Efficiency

24%

Total Donor & Partner Cash Revenue growth over prior year

2.58%

Administration & Fundraising percentage of expenses

WHO IS MATTER?

We are fortunate to have the following group of professionals provide the fundamental responsibility for self management: for creating a structure, policies, and procedures that support good governance.

BOARD OF DIRECTORS

Stuart Ackerberg

President, The Ackerberg Group

Deborah Callahan Stratton

Retired Leader in the Travel Industry

Dennis Doyle

Executive Chairman, Welsh Companies, LLC
Co-Founder, Matter

Devin Doyle

Project Manager, Welsh Companies, LLC

Megan Doyle

Co-Founder, Matter

Patrick Doyle

Consultant, Insurance Advisors, Inc.

Karen Edge Brown

President, Edge Brown Consulting

Amanda Escen

Global Account Manager, Cargill Trade & Structured Finance

Julie Flaherty

Attorney at Law

Simon Foster

Consultant, Spencer Stuart

Nancy Jerdee

Senior Vice President of Marketing, Cambria

Ted Jokerst

President, Wildamere Capital Management, LLC

Derrick Johnson

Director, Commercial Banking Team Leader,
BMO Harris Bank

Brian Numainville

Principal, Retail Feedback Group

Lori Olson

Vice President of Philanthropy, Opportunity International

Mike Olson

Executive Vice President & Chief Financial Officer of Retail Banking, TCF Bank

Kathy Pinson

Bridges Out of Poverty Trainer

Mark Pletts

Managing Director, Business Development
Meristem Family Wealth

Mike Potter

Vice President of Operations, Simek's Inc.

Bernard Quebral, M.D

Medical Director, Health Partners

Steve Ryan

Partner, Briggs & Morgan, PA

Earl Stratton

Former Executive Vice President and Chief Operating Officer, TCF Financial Corporation

Dr. Christopher Tashjian

Partner
Vibrant Health Family Clinics

Stacy Voves

Principal, AVL Growth Partners

Ellie Zuehlke

Community Benefit & Engagement Director,
Allina Health

Auditor

Thomas Johnson
Partner, Boulay P.L.L.P.



MATTER



Our mission

We're on a mission to expand access to health, next door and around the world.

Who we are

Matter is a movement of people who believe the solution to the world's greatest challenges is right in their own two hands. The biggest challenge we face today is access to health. Sadly, many people don't live healthy lives, often due to economic barriers. So, at Matter we use the best Minnesota has to offer in health to ensure that everyone can have access to a full and healthy life. In our community, we distribute MATTERboxes of healthy food and nutrition education. We also send medical equipment to hospitals in some of the most broken places on earth. Over the next three years, our goal is to expand access to health for 10 million. Together, we are creating a world where we all matter.

MATTER



Our story

In 2000, Megan and Dennis Doyle started Hope for the City because they saw corporate surplus as an opportunity, not a problem. After seeing material resources that still had value going to waste, they decided to take action. It became their calling to get those resources into the hands of people that could benefit, specifically people living in scarcity.

Over the next 16 years, we've evolved to become an organization that has helped distribute more than \$570 million in resources to people in need all over the world. And that was just the beginning.

We've come to understand, while the amount of goods donated is great, the number of lives impacted is something far greater and more important. Through the simple act of being resourceful, we are addressing the needs of people living in scarcity while creating a better world.

Today, we have grown to be called Matter, a name that stands for not only what we distribute, but also a call to action for us all to matter more. Although our name has changed, we will always be an organization founded at the intersection of faith and opportunity.

We are inspired by two scriptural commands: "to take care for the least of these", as in Matthew 25, and to "manage God's creation and its abundant resources", as in Genesis 2. As we continue on our journey, we look forward to partnering with people and organizations that will help us serve our mission.

www.MATTER.ngo

It's our calling to
create a world where
we all matter.

MATTER



www.MATTER.ngo | 7005 Oxford Street, Saint Louis Park, MN 55426 | 952.500.8652

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